

**PRODUCT HIGHLIGHTS SHEET****Areca incomeTRUST Fund**  
(Date of Constitution: 12 March 2007)**RESPONSIBILITY STATEMENT**

This Product Highlights Sheet has been reviewed and approved by the directors and/or authorised committee and/or persons approved by the Board of Areca Capital Sdn Bhd and they have collectively and individually accept full responsibility for the accuracy of the information. Having made all reasonable inquiries, they confirm to the best of their knowledge and belief, that there are no false or misleading statements, or omission of other facts which would make any statement in the Product Highlights Sheet false or misleading.

**STATEMENT OF DISCLAIMER**

The Securities Commission Malaysia has authorised the issuance of Areca incomeTRUST Fund and a copy of this Product Highlights Sheet has been lodged with the Securities Commission Malaysia.

The authorisation of the Areca incomeTRUST Fund and lodgement of this Product Highlights Sheet, should not be taken to indicate that the Securities Commission of Malaysia recommends the Areca incomeTRUST Fund or assumes responsibility for the correctness of any statement made or opinion or report expressed in this Product Highlights Sheet

The Securities Commission Malaysia is not liable for any non-disclosure on the part of the Areca Capital Sdn Bhd responsible for the Areca incomeTRUST Fund and takes no responsibility for the contents of this Product Highlights Sheet. The Securities Commission Malaysia makes no representation on the accuracy or completeness of this Product Highlights Sheet, and expressly disclaims any liability whatsoever arising from, or in reliance upon, the whole or any part of its contents.

**This Product Highlights Sheet only highlights the key features and risks of the Areca incomeTRUST Fund. Investors are advised to request, read and understand the disclosure documents of the Fund before deciding to invest.**

**PRODUCT HIGHLIGHT SHEET****ARECA incomeTRUST FUND****BRIEF INFORMATION ON THE FUND****1. What is this fund about?**

Fund category / type	Fixed Income / Income
Manager	Areca Capital Sdn Bhd
Trustee	Maybank Trustees Berhad

**PRODUCT SUITABILITY****2. Who is this fund suitable for?**

This Fund is suitable for Investors who:

- Seek regular income
- Have low risk tolerance ; and
- Have Short-Term to Medium-Term investment horizon; and
- Seek exposure in fixed income market.

<b>KEY FUND FEATURES</b>
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<b>3. What am I investing in?</b>
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Launch date	23 April 2007
Initial Offer Price	RM0.5000
Objective of the Fund	To provide investors with short to medium term capital preservation and a regular income (income could be in the form of Units or cash).
Investment Strategy	The Fund may invest up to 98% of its NAV in Fixed Income Securities and Money Market Instruments with a minimum of 2% of its NAV in liquid assets. The minimum credit rating for Money Market Instruments and other Fixed Income Securities (other than government and government related securities) that the Fund shall invest in is the credit rating of 'A3' by RAM or such equivalent rating by other rating agencies.
Asset Allocation	<ul style="list-style-type: none"> <li>▪ <b>Fixed Income Securities and Money Market Instruments (other than those classified as liquid assets)</b> Maximum 98% of the NAV of the Fund</li> <li>▪ <b>Liquid assets</b> Minimum 2% of the NAV of the Fund</li> </ul>
Performance Benchmark	Maybank's 6-month fixed deposit rate.
Income Distribution and Reinvestment Policy	Twice a year, subject to availability of distributable income.  In the absence of written instructions from a Unit Holder, we are entitled to reinvest the income distributed from the Fund in additional Units of that Fund at the NAV per Unit at the end of the distribution day with no entry fee.
Financial Year End	30 June

<b>4. Who am I investing in?</b>
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Manager	Areca Capital Sdn Bhd (740840-D)
Trustee	Maybank Trustees Berhad (5004-P)
Trustee's Delegate	Malayan Banking Berhad (3813-K) (as Custodian)
Auditors	Deloitte (AF 0080)
Tax Advisers	Deloitte Tax Services Sdn Bhd (36421-T)
Solicitor	Wei Chien & Partners

<b>5. What are the possible outcomes of my investment?</b>
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There are many possible outcomes associated with an investment in the Fund and involves some degree of risk. Investors are to take note that the value of an investment in the Fund and its distributions payable (if any) may go down as well as up and are not guaranteed. The value of your investment is at risk depending on the underlying investments of the Fund.

Under normal circumstances, the Manager aims to out-perform the Fund's benchmark, the Maybank's 6-month fixed deposit rate. However, on the flip side, the Fund may post a much lower return or even incurring losses if one or more of the key risks occur. **In the worst scenario where all the investments of the Fund are in default or suspended, investors may lose part or even all of your initial investments.**

<b>KEY RISKS</b>
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<b>6. What are the key risks associated with this fund?</b>
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**PLEASE BE ADVISED THAT IF YOU INVEST IN UNITS THROUGH AN IUTA WHICH ADOPTS THE NOMINEE SYSTEM OF OWNERSHIP, YOU WOULD NOT BE CONSIDERED TO BE A UNIT HOLDER UNDER THE DEED AND YOU MAY CONSEQUENTLY NOT HAVE ALL THE RIGHTS ORDINARILY EXERCISABLE BY A UNIT HOLDER (FOR EXAMPLE, THE RIGHT TO CALL FOR A UNIT HOLDERS' MEETING AND TO VOTE THEREAT AND THE RIGHT TO HAVE YOUR PARTICULARS APPEARING IN THE REGISTER OF UNIT HOLDERS OF THE FUND).**

Below are the risks associated in the product which may cause significant losses if they occur.

**General risks of investing in the Unit Trust Funds**

- **Market Risk**  
Market risk refers to the possibility that an investment will lose value because of a general decline in financial markets, due to economic, political and/or other factors, which will result in a decline in the fund's NAV.
- **Liquidity Risk**  
Liquidity risks refer to the ease of liquidating an asset depending on the asset's volume traded in the market. If the Fund hold assets that illiquid, or are difficult to dispose of, the value of the Fund will be negatively affected when it has to sell such assets at unfavourable prices.
- **Inflation Risk**  
This is the risk that investors' investment in the unit trust fund may not grow or generate income at a rate that keeps pace with inflation. This would reduce investors' purchasing power even though the value of the investment in monetary terms has increased.
- **Manager's Risk**  
This risk refers to the day-to-day management of the fund by the manager which will impact the performance of the fund. For example, investment decisions undertaken by the manager, as a result of an incorrect view of the market or any non-compliance with internal policies, investment mandate, the deed, relevant law or guidelines due to factors such as human error or weaknesses in operational process and systems, may adversely affect the performance of the fund.
- **Loan Financing Risk**  
The risk occurs when investors take a loan/financing to finance their investment and thereafter unable to service the loan repayments. If units are used as collateral, an investor may be required to top-up the investor's existing instalment if the prices of units fall below a certain level due to market conditions. Failing which, the units may be sold at a lower net asset value per unit as compared to the net asset value per unit at the point of purchase towards settling the loan.
- **Performance Risk**  
As a result of the risk elements, the returns from a fund are not guaranteed. The value of the fund's investment will vary when sold and an investment may be worth more or less than when purchased.

**Specific risks associated with the investment portfolio of Areca incomeTRUST Fund**

- **Credit/default risk**  
Credit/default risk relates to the creditworthiness of the issuers of the debt instruments and its expected ability to make timely payment of interest and/or principal. Any adverse situations faced by the issuer may impact the value as well as liquidity of the debt instrument. In the case of rated debt instruments, this may lead to a credit downgrade. Default risk relates to the risk that an issuer of a debt instrument either defaulting on payments or failing to make payments in a timely manner which will in turn adversely affect the value of the debt instruments. This could adversely affect the value of the Fund.
- **Interest Rate Risk**  
Interest rate risk refers to the impact of interest rate changes on the valuation of debt instruments. When interest rates rise, debt instruments prices generally decline and this may lower the market value of the Fund's investment in debt instruments. The reverse may apply when interest rates fall.
- **Counterparty risk**  
A Fund that invests in Structured Products or options will be subjected to counterparty risk. This risk refers to the possibility of the issuer of the Structured Products or options being unable to make payments and/or paying the obligations in a timely manner. This in turn could lead to lower or zero valuation of the Structured Products or options if the issuer is in default. It will have an adverse impact to the NAV of the Funds.
- **Country Risk**  
Investments of the Funds in any foreign countries may be affected by changes in the economic and political climate, restriction on currency repatriation or other developments in the law or regulations of the countries in which the Funds invests in. For example, the deteriorating economic condition of the countries may adversely affect the value of the investments undertaken by the Funds in those affected countries. This in turn may cause the NAV or prices of Units to fall.
- **Currency Risk**  
As the base currency of the Funds is in Malaysian Ringgit, any fluctuation in the exchange rate between the base currency and the currencies in which the investments are denominated may have an impact on the value of these investments. Investors should be aware that if the currencies in which the investments are denominated depreciate against the base currency, this will have an adverse effect on the NAV of the Fund in the base currency and vice-versa. Investors should note that any gains or losses arising from the fluctuation in the exchange rate may further increase or decrease the returns of the investment.

The abovementioned risks which you should consider before investing into a unit trust fund should not be considered to be an exhaustive list.

You should be aware that investments in the Fund may be exposed to other risks of an exceptional nature from time to time.

## FEES & CHARGES

### 7. What are the fees and charges involved?

<b>Entry Fee (Sales Charge)</b>	Direct investment through Manager : Up to 2% of the amount invested. Third party distributors including IUTA: Up to 4.5% of the amount invested. The entry fee payable for investments in a Fund is equivalent to the specified percentage of the NAV per unit of the Fund.
<b>Exit Fee</b>	NIL
<b>Switching Fee</b>	NIL (Unlimited free switches)
<b>Transfer Fee</b>	NIL
<b>Annual Management Fee</b>	1.15% p.a. of NAV of the Fund.
<b>Annual Trustee Fee</b>	0.08% p.a. of NAV of the Fund.

### WHAT IS VERSATILE INVESTMENT PORTFOLIO?

Versatile Investment Portfolio (**VIP**) is an investment facility designed by the Manager to provide you with an investment strategy which offers the flexibility to tailor your ideal investment solutions. The **VIP** provides you with a professional diversified portfolio with access to two types of asset classes – equity and fixed income funds with unlimited free switches between the selected Funds. It is an easy and convenient way for you to manage and customise your investment portfolios according to your investment goals, risk profiles and prevailing market conditions.

#### Benefits Of Investing Through VIP

- **Choice**  
One-stop solution with a choice to diversify your investment into 2 different asset classes that suits your needs.
- **Simple and Flexible**  
You can switch between selected funds at any time by filling up a switch form without incurring switching fee. This may potentially enable you to maximise your returns, and allows you to easily change your strategy to keep pace with your needs.
- **Active Participation**  
Enables you to be more financially aware of changing trends in the financial markets and the impact on your investments and encourages you to adopt a more pro-active approach to personal investing rather than re-active approach.
- **Deal Direct With Low Front End Fee**  
In our commitment to bring personalised investor care and attention to you, we have made a unique stance to offer the funds under **VIP** and investment expertise predominantly through our full-time salaried employees with low front end fee. As salaried employees, the service personnel are focused on enhancing your total investment experience with us over the Long-Term period. It has also a simple and easy to understand fee structure that allows you to know exactly what you are being charged.

#### Standalone incomeTRUST Fund

Investors may also invest **ONLY** in Areca incomeTRUST Fund on a standalone basis (if you do not wish or are not ready to invest in equity fund) without the benefit of the free switches. Investors can access the **VIP** switch option through a conversion facility.

\* Versatile Investment Portfolio (VIP)

#### STANDALONE ARECA INCOMETRUST FUND

Below are the charges directly incurred by investors who invest ONLY in Areca incomeTRUST Fund on a standalone basis without the benefit of the VIP switching facility.

**ENTRY FEE** - Up to 0.15% of the amount invested

**EXIT FEE** - Up to 0.50% of the amount liquidated if liquidation is made on Units invested for a duration of less than 6 months. (However, this exit fee would be waived if Units liquidated (including distributions/unit split for calculation, if any) have not made any profit/gain.

**The above fees and charges are exclusive of goods and services tax and/or duties as may be imposed by the government and/or the relevant authorities from time to time.**

#### CONVERSION FACILITY

Unit Holders can avail themselves to the VIP switching facility by paying a one-off conversion fee (the entry fee for VIP less the entry fee paid earlier).

**How will I be notified of any increase in fees and charges?**

- A written communication will be sent to unit holders to notify of the higher rate and its effective date;
- A supplementary or replacement Prospectus will be lodged and issued.

<b>VALUATION AND EXITING FROM INVESTMENT</b>
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<b>8. How often are valuations available?</b>
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The valuation of the assets of the Fund is carried out on each Business Day.

The NAV per unit of the Fund will generally be published on the following Business Day (T+1 day) in various major local newspapers and may also be found on the Manager's website at [www.arecacapital.com](http://www.arecacapital.com).

<b>9. How can I invest in this investment?</b>
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<b>Minimum Initial Investment</b>	<b>Direct investment through the Manager:</b> RM10,000 or or such other limit as decided by the Manager.  <b>Third party distributors including IUTA:</b> RM1,000 or such other lower amount as decided by the Manager.
<b>Minimum Additional Investment</b>	RM1,000 or or such other limit as decided by the Manager.

**WE DO NOT ACCEPT CASH PAYMENT AND PAYMENT THROUGH THE CASH DEPOSIT MACHINE AND PAYMENT MADE BY A THIRD PARTY.**

**INVESTOR SHOULD NOT MAKE PAYMENT IN CASH TO A UNIT TRUST CONSULTANT OR ISSUE A CHEQUE IN THE NAME OF A UNIT TRUST CONSULTANT WHEN PURCHASING UNITS OF THE FUND.**

**Note: All completed transaction forms must be submitted to the Manager before the cut-off time by 3.00pm on a Business Day as determined by the Manager. We will process your transaction on the next Business day if we receive your application after the cut-off time. Distributors may impose an earlier cut-off time if you purchase the Units through our distributors.**

<b>10. How can I exit from this investment and what are the risks and costs involved?</b>
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<b>Minimum Redemption</b>	RM1,000 or 2,000 Units or such other lower amount as decided by the Manager. However, you are require to redeem all of your investment if you have less than 1,000 Units (minimum balance) in the account.
<b>Minimum Balance</b>	1,000 Units or such other lower amount as decided by the Manager.
<b>Redemption Notice / Frequency</b>	Any Business Day. However, you must submit the redemption notice to us before 3.00pm on transaction day (T day) for processing.
<b>Redemption Payment</b>	We will pay you within 10 days upon receipt of the duly completed original redemption form. However, it is our general redemption policy to make payments within the next 3 Business Days from the transaction day for those Units purchased directly through the Manager. (i.e. T+3 days)
<b>Cooling-off Right</b>	A cooling-off right is given to you if you are investing in any unit trust fund managed by us for the first time. The cooling-off period given to you is six (6) Business Days commencing from the date of receipt of the investment application by us. Not applicable to corporation or institution, staff of the Manager and persons registered with a body approved by the SC to deal in unit trusts.

**FUND PERFORMANCE (for the financial year ended 30 June)**

Source of fund performance and Benchmark Performance: Lipper for Investment Management

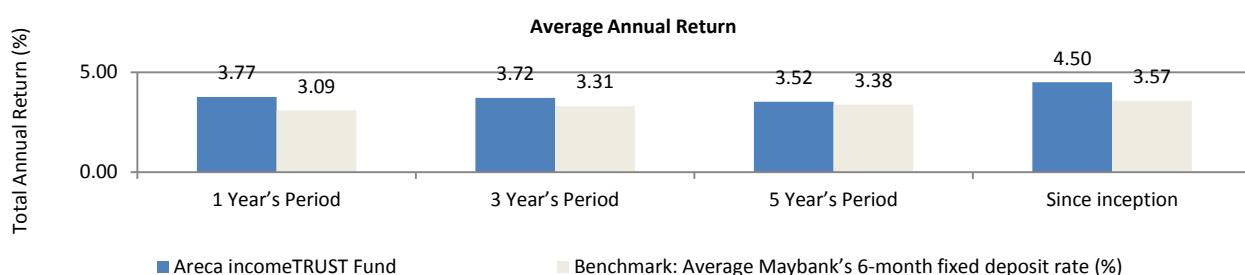
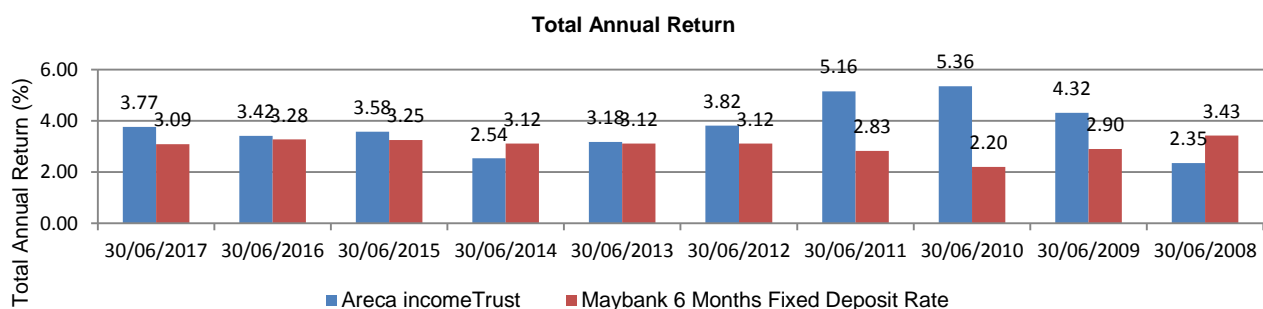
**11. Portfolio Structure**

	2017	2016	2015
Fixed income securities	87.43%	83.36%	78.87%
Fixed income collective investment scheme	3.26%	4.48%	2.95%
Negotiable instrument of deposit	-	3.04%	5.84%
Cash & Cash equivalents	9.31%	9.12%	12.34%
<b>TOTAL</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>
Remarks			

**12. Performance Data**

Annual Return	Total	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Areca incomeTRUST Fund		3.77	3.42	3.58	2.54	3.18	3.82	5.16	5.36	4.32	2.35
Maybank's 6-month fixed deposit rate (%)		3.09	3.28	3.25	3.12	3.12	3.12	2.83	2.20	2.90	3.43

Average Total return per annum (%)	1 Year's Period	3 Year's Period	5 Year's Period	Since inception
Areca incomeTRUST Fund	3.77	3.72	3.52	4.50
Benchmark: Average Maybank's 6-month fixed deposit rate (%)	3.09	3.31	3.38	3.57

**13. Performance Chart**

Basis of calculation and assumptions made in calculating the returns:

$$* \text{ Percentage growth} = \frac{\text{NAV}_t - \text{NAV}_{t-1}}{\text{NAV}_{t-1}}$$

where t = current year

t-1 = previous year

#### 14. Distribution

	2017	2016	2015
<b>Gross Distribution Per Unit (sen)</b>	0.91 (30 Dec 2016) 1.00 (30 June 2017)	0.50 (31 Dec 2015) 1.22 (29 June 2016)	0.96 (30 Dec 2014)
<b>Net Distribution Per Unit (sen)</b>	0.91 (30 Dec 2016) 1.00 (30 June 2017)	0.50 (31 Dec 2015) 1.22 (29 June 2016)	0.96 (30 Dec 2014)

Distribution is in the form of automatically reinvested into additional units on the same day at NAV per unit after distribution at no entry fee.

#### 15. Unit Split

	2017	2016	2015
<b>Split ratio</b>	-	0.02:1 (30 Jul 2015)	-

#### 16. Portfolio Turnover Ratio (PTR)

	2017	2016	2015
<b>PTR (times)</b>	0.46	0.36	0.40
<b>Remarks</b>			

**PAST PERFORMANCE OF THE FUND IS NOT AN INDICATION OF ITS FUTURE PERFORMANCE.**

For more information, please refer to the Master Prospectus dated 8 February 2017.

#### CONTACT INFORMATION

#### 17. Who should I contact for further information or to lodge a complaint?

For enquiries/further information, please contact:

**Areca Capital Sdn Bhd (740840-D)**  
107, Blok B, Pusat Dagangan Phileo Damansara 1,  
No 9, Jalan 16/11, Off Jalan Damansara,  
46350 Petaling Jaya, Selangor.  
Tel: 603-7956 3111  
Fax: 603-7955 4111  
Website: [www.arecacapital.com](http://www.arecacapital.com)  
E-mail: [invest@arecacapital.com](mailto:invest@arecacapital.com)

- For internal dispute resolution, you may contact:  
Areca Capital Sdn Bhd – Investor Care: 03-7956 3111
- If you are dissatisfied with the outcome of the internal dispute resolution process, please refer your dispute to the Securities Industries Dispute Resolution Corporation (SIDREC):
  - via phone to : 03-2282 2280
  - via fax to : 03-2282 3855
  - via e-mail to : [info@sidrec.com.my](mailto:info@sidrec.com.my)
  - via letter to : Securities Industry Dispute Resolution Center (SIDREC)  
Unit A-9-1, Level 9, Tower A, Menara UOA Bangsar,  
No. 5, Jalan Bangsar Utama 1, 59000 Kuala Lumpur.
- You can also direct your complaint to the Securities Commission Malaysia even if you have initiated a dispute resolution process with SIDREC. To make a complaint, please contact the Securities Commission Malaysia's Investor Affairs & Complaints Department:
  - via phone to the Aduan Hotline at : 03-6204 8999

- (b) via fax to : 03-6204 8991  
 (c) via e-mail to : aduan@seccom.com.my  
 (d) via online complaint form available at www.sc.com.my  
 (e) via letter to : Investor Affairs & Complaints Department  
 Securities Commission Malaysia  
 No. 3 Persiaran Bukit Kiara, Bukit Kiara  
 50490 Kuala Lumpur

4. Federation of Investment Managers Malaysia (FIMM)'s Complaints Bureau:  
 (a) via phone to : 03-2092 3800  
 (b) via fax to : 03-2093 2700  
 (c) via e-mail to : complaints@fimm.com.my  
 (d) via online complaint form available at www.fimm.com.my  
 (e) via letter to : Legal, Secretariat & Regulatory Affairs  
 Federation of Investment Managers Malaysia  
 19-06-01, 6th Floor Wisma Tune  
 No. 19 Lorong Dungun, Damansara Heights  
 50490 Kuala Lumpur

## GLOSSARY

<b>Bond</b>	Includes but not limited to private debt securities, issues issued or guaranteed by Malaysian government or any state government or BNM of Malaysia such as MGS and Government Investment Issue;
<b>Business Day</b>	A day on which the Bursa Malaysia is open for trading;
<b>Commercial Paper</b>	Refers to either conventional or Islamic short-term papers issued with original tenor of one year or less;
<b>Debenture</b>	It includes debenture stock, bonds, notes and any other evidence of indebtedness of a corporation for borrowed moneys, whether or not constituting a charge on the assets of the corporations as defined in the CMSA;
<b>Fixed Income Securities</b>	Includes but not limited to Commercial Paper, Bond, and other fixed income securities such as convertible debt securities, floating rate bond, Structured Product;
<b>Fund</b>	Areca incomeTRUST Fund;
<b>IUTA</b>	Institutional unit trust adviser. IUTA is an institution, body or organisation that is licensed to distribute unit trust;
<b>Manager</b>	Areca Capital Sdn Bhd;
<b>Master Prospectus</b>	Master Prospectus in relation to the Funds managed by Areca Capital Sdn Bhd.
<b>Money Market Instruments</b>	Includes but not limited to banker's acceptance, Repo, certificates of deposit and negotiable instruments of deposit;
<b>NAV</b>	Net Asset Value of the fund, which is the value of all the assets of the Fund at a particular valuation point less the total liabilities of the fund at the same valuation point.
<b>NAV per Unit</b>	The NAV of the Fund divided by the number of units in circulation at the valuation point;
<b>RAM</b>	RAM Rating Services Berhad;
<b>SC</b>	The Securities Commission Malaysia which was established under the Securities Commission Act 1993;
<b>Structured Products</b>	Refers to investments which provide returns that are linked to the performance of an underlying reference. It includes but not limited to credit linked notes, currency linked notes, bond linked notes, range accrual, interest rate swap/currency swap, forward rate agreement and long call options;
<b>Units</b>	Units of a Fund and includes a fraction of a Unit;
<b>Unit holder</b>	A person for the time being who is registered pursuant to the Deed as a holder of Units of a Fund, including a Jointholder;